

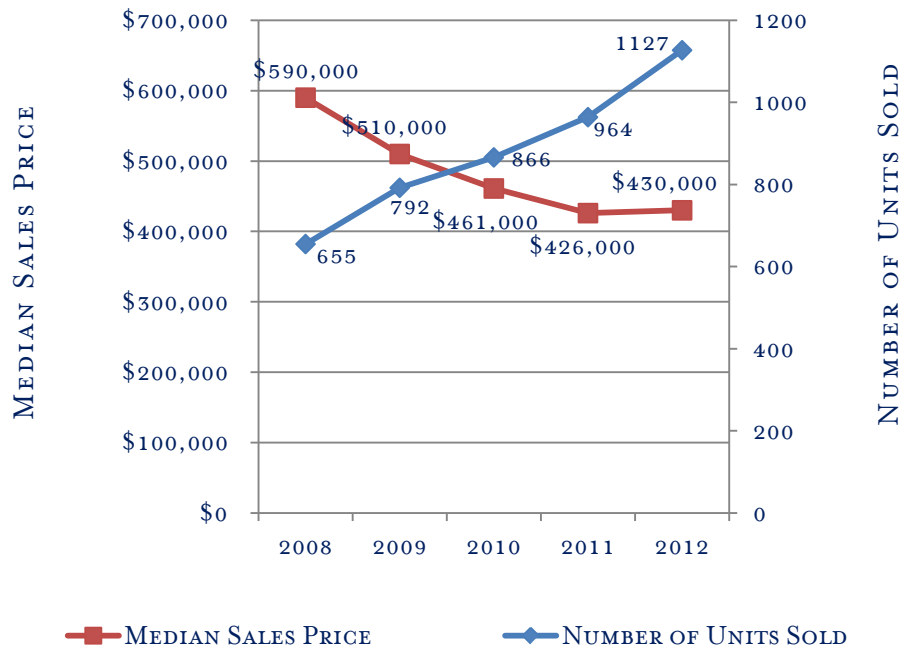
# ENTIRE TAHOE & TRUCKEE AREA, CA



## TAHOE LUXURY PROPERTIES

### CATEGORY / REGION:

SINGLE-FAMILY HOMES AT LAKE TAHOE, CA'S NORTH AND WEST SHORES; TRUCKEE AND DONNER LAKE, CA; AND SKI RESORT COMMUNITIES IN THE NORTH LAKE TAHOE, AREA.



### DESCRIPTION:

DENOTES FIVE-YEAR TREND OF MEDIAN HOME SALES RELATIVE TO SALES VOLUME.

### SOURCES:

TAHOE LUXURY PROPERTIES AND TAHOE SIERRA MLS.

### NOTES / ANALYSIS:

TREND LINES TELL THE STORY: PRICES ARE STARTING TO RESPOND TO BIG SALES VOLUME. WE WILL SEE A BIG SUPPLY/DEMAND FORCE AT PLAY IN 2013. AFTER YEARS OF HIGH INVENTORY, LISTINGS ARE NOW SCARCE AND BUYERS ARE EAGER TO MAKE A MOVE. LOOKING TO TIME THE MARKET? THIS COULD BE IT, BUT YOU MAY HAVE COMPANY AS OTHERS ARE QUICKLY CATCHING ON TO THE OPPORTUNITY.